



Key Facilities Management

– what you need to know!

facilities management is 

Consulting



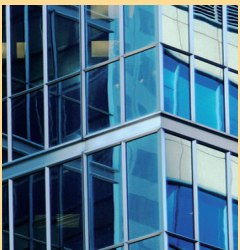
an essential element of the core business strategy and planning process

Management Services



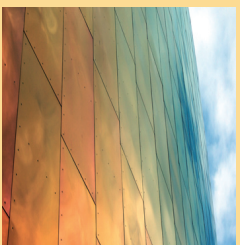
standard of support service delivery has a direct impact on the productivity of your core business

Interim Management



introduction of an experienced and independent perspective will add value

Project Management



the right resource investment up front will almost always be more cost effective

Delivering since 1990

We are the longest established facilities management business in the UK having started out in 1990 when the idea and concept was just emerging.

Our success has been built upon an ethos of Quality not Quantity and this has proved a successful formula in both the public and private sectors.

What Makes us Different?

Independence – we offer our client complete independence from any parent or service companies therefore our loyalty is 100% dedicated to the delivery of the client requirements.

Facilities Management Origins – we are not a spin off from an existing business that has decided to 'add' facilities management as a revenue stream. Our core business is, and always has been, facilities management.

Our Focus – this is concentrated in three key areas which we believe represent the key criteria of successful facilities management, these are:

Value – achieving best Value for money through delivery of the right support services at the right quality;

Assets - the informed selection, procurement and deployment of the Assets;

People - the effective selection, training and development of People that will deliver stakeholder value through improved and sustainable organisational performance.

First International Office Opened

Key has opened its first International Office in Egypt.

Within the next 6 months it is anticipated that further developments in the Middle East and elsewhere will emerge.

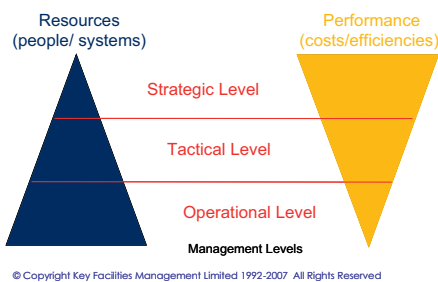
Our Services and Activities

facilities management is key

Consulting

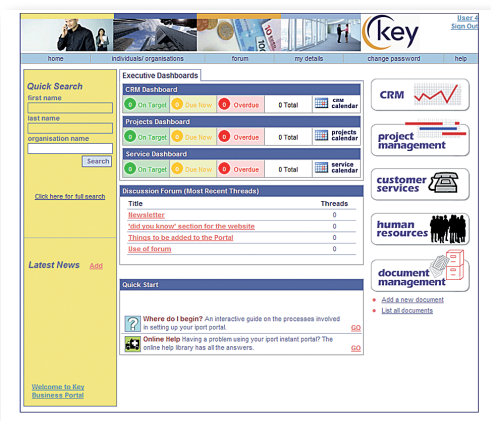
It is generally recognised in business and commerce that facilities management represents the second highest, if not highest, overhead to any organisation. Key has, for many years, been providing advice and associated strategies for organisations large and small, in the public and private sectors. This advice has resulted in considerable cost and operational efficiencies for these organisations.

The graphic below was developed in the early 1990s to illustrate the real value that facilities management offers through timely advice at strategic level. This demonstrates the relationship that such advice will have to the overall performance and costs to the client organisation, when applied at the right time!



Business Portal Launched

Key has recently developed and introduced a customised business portal. The new portal will ensure that key is able to effectively communicate with the growing stakeholder groups, internal and external, associated with the company. This portal allows a seamless interface with our clients, supply chain and of course our staff, wherever they are across the world. They can keep themselves updated and informed as well as access all contract and personal related documents and data.



Management Services

A recent addition to our fast growing portfolio of outsourced contracts is Kingsland Shopping Centre which brings an additional 120,000 sq meters of retail space and reflects upon our success in raising the standards of facilities services to this particular sector. Our growing portfolio of contracts covers a broad range of sectors including Airports, Retail, Commercial, Government, Multi-Tenancy, Tourism and Residential.

Piraeus Bank

A recent addition to our Consulting Client Base, Key has developed a strategic relationship with the bank which is located in the heart of London. Activities to date have included a business continuity review.

Consulting Activities

- Business Process Management and Improvement – to add value to the core business
- Change Management – improving productivity, processes and people
- Enhanced Working Environment – to appropriate standards
- Supply Chain Development – optimum value at minimum cost
- Facility Design, Logistics and Flexibility - to future proof your investment
- Sustainability and Corporate Social Responsibility – strategies for the future
- Risk Management and Business Continuity – proactive management
- Property Portfolio Management – in support of the property profession to meet the needs of today with flexibility for tomorrow
- Training and Development – preparing tomorrow's professionals today
- Universal Accessibility – getting it right first time, more than legislative compliance

Management Services Activities

- Support Services – tailored to meet the core corporate activities
- Regulatory and Statutory Compliance – to proactively monitor and manage
- Supply Chain Management – rationalisation and best value to appropriate standards
- Procurement and Negotiation – optimum value with required technical competencies
- Working Environment – to desired standards